

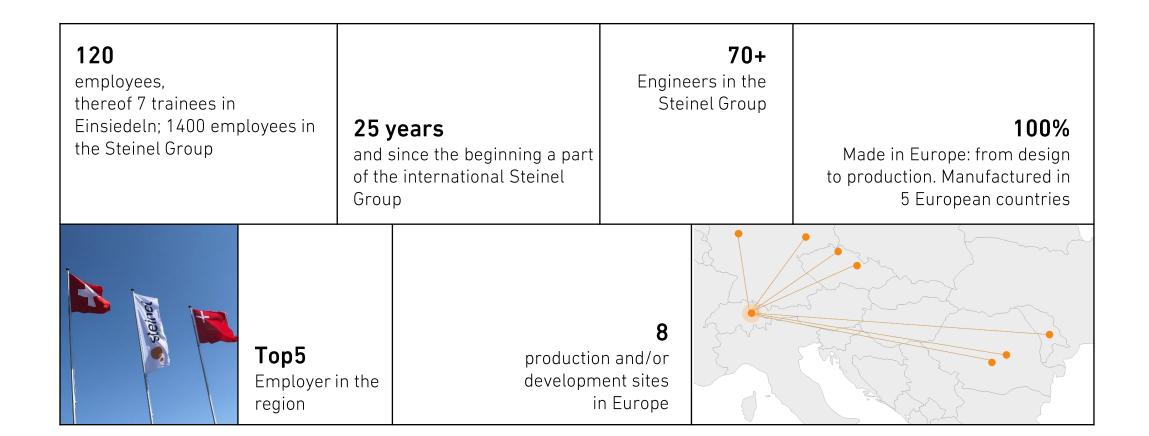


## A promise to our customers



### Steinel Solutions – a success story

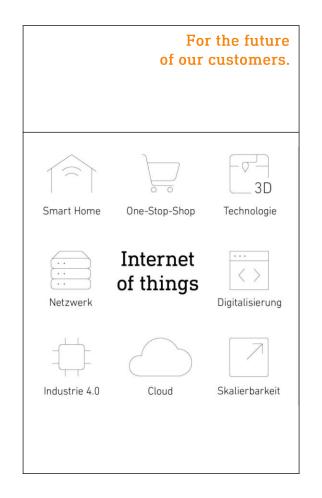




### Our competence and experience



We are at home in the most diverse markets.		Sanitary Technology	
Building Technology		Safety Engineering	
Health and Well- Being		Industrial Technology	)) [
Household Technology		Tools	



## One-Stop-Shop

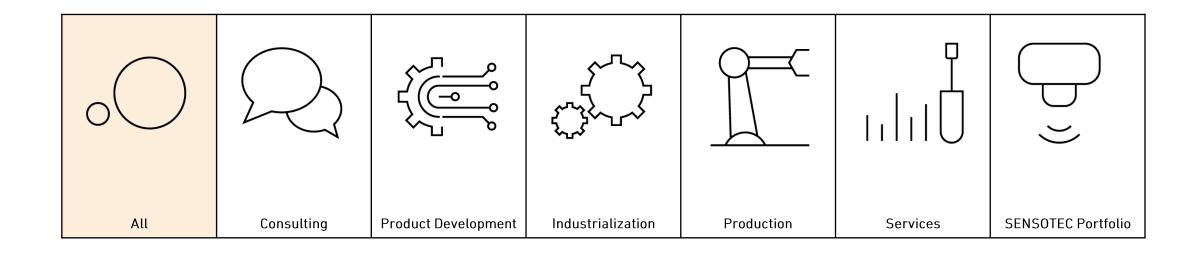
### **Our Services**



### As a one-stop-shop!

Our range of services enables us to create customer-specific solutions that will inspire you.

With our Swiss-based customer team, which coordinates all tasks related to your product, we guarantee agile and forward-looking action. This means the fastest possible market entry for you.

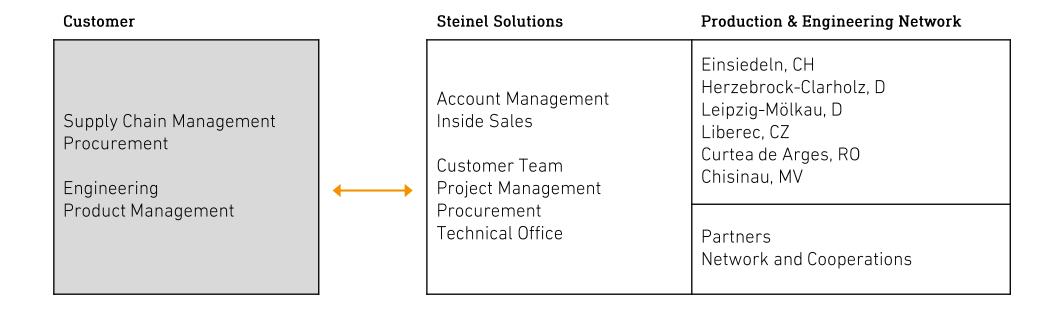


# Astrong partner...

### Interaction model as a success factor



How we manage our customers and their projects.



### A strong team - these are your contact persons . steinel



Site Management



Account Management / Sales



**Project Management** 



Sales Assistant



**Inside Sales** 



### **Netzwork & Cooperations**



We maintain regular contact with industry associations, universities of applied sciences, research institutes and other institutions. Only in this way can we keep pace with technological and social change.



## ...with longstanding experience!

### **OEM Product Solutions**



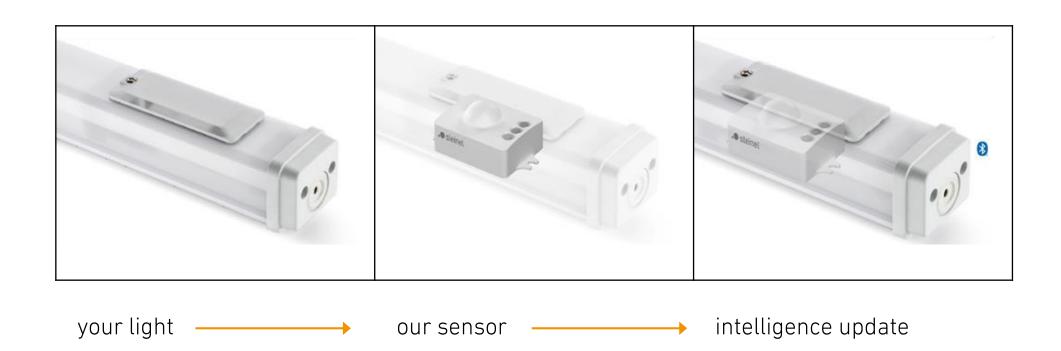
The diversity of our customers and their challenges makes our wealth of experience grow daily.



### SENSOTEC Portfolio – Use Case



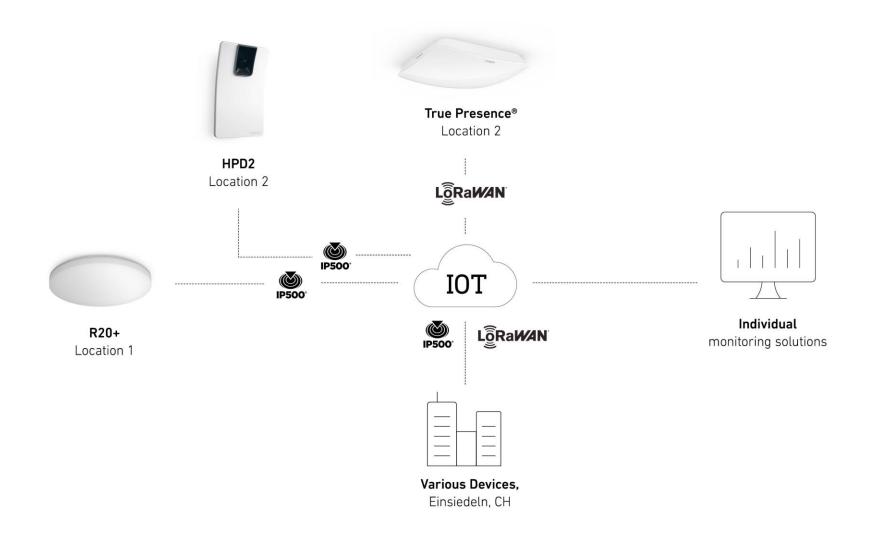
Are you looking for an existing sensor solution? You will certainly find it in our SENSOTEC portfolio.



## ...ready for the next levell

### IoT – Use Case





steinel

